

Kelly Smith, President, Canadian Operations

Kelly Smith is the President – Canada for Peaceable Street Capital. Previously, she was Managing Director, Canadian Operations, of Kimco Realty Corporation (NYSE: KIM), a public U.S. real estate investment trust and member of the S&P 500 with ownership in approximately 700 shopping centers. With Kimco, Ms. Smith was responsible for all aspects of Kimco's Canadian investments including preferred equity in multiple property types and retail joint ventures totaling more than \$2B. During her seven years at Kimco, Ms. Smith worked directly with David Henry.

Prior to joining Kimco, Ms. Smith was Managing Director of Capmark Canada Ltd., a division of a global, diversified financial services company. Ms. Smith built and managed the Canadian business, including a conduit lending platform and an interim balance sheet loan program. During this time Ms. Smith managed staff of 14 across three offices. Among her accomplishments, Ms. Smith originated over \$2B in commercial mortgages from 2000 to 2007.

Before Kimco, Ms. Smith was co-founder of Elkor Financial Group, a successful small business focusing on commercial mortgage brokerage in Toronto. Previous to that, Ms. Smith was Manager at North American Trust, a full-service trust company with offices across Canada.

Ms. Smith graduated on the Dean's Honor List from Western University (formerly the University of Western Ontario) in 1991 with an M.B.A. and graduated in the First Quartile Standing from Western in 1986 with an Honours Business Administration degree.